Founded in 1852, APhA is the largest association of pharmacists in the United States, with more than 62,000 practicing pharmacists, pharmaceutical scientists, student pharmacists, and pharmacy technicians as members.

Our Vision
APhA inspires, innovates, and creates opportunities for members and pharmacists worldwide to optimize medication use and health for all.

Adopted by the APhA Board of Trustees – June 2017

Our Mission
As the voice of pharmacy, the American Pharmacists Association leads the profession and equips members for their role as the medication expert in team-based, patient-centered care.

Adopted by the APhA Board of Trustees – June 2017
2017: Embracing APhA’s strength

Despite our status as the nation’s oldest and largest pharmacy organization, it’s the dedicated folks who work so hard to collaborate, innovate, and create who are the source of APhA’s strength. Our more than 62,000 members and the patients and communities they serve are at the heart of every move APhA makes, and we practice the fiscal responsibility to ensure the organization is sound and prepared to keep fighting for them.

APhA’s staff and leaders have supported innovations that enable the organization and its members to take advantage of opportunities resulting from a changing health care and nonprofit environment. Our activities in 2017 helped pharmacists meet APhA President Nancy Alvarez’s charge to members to “treat more than the numbers, and demonstrate to patients that pharmacists care.” Pharmacists across the spectrum of practice settings are leading their communities in patient care.

The 2017 APhA Annual Meeting and Exposition in San Francisco was one of the most successful and most highly attended in recent history. Every moment at APhA2017 was crafted with our members’ needs in mind, from the best-in-the-profession education sessions, to the vibrant networking events, to policy discussions on contemporary issues, to our outstanding keynote speakers. We hosted our first-ever APhA Pain Institute in San Francisco—focused on how pharmacists’ position on the frontlines of the opioid crisis can be leveraged to protect patients at risk of dependence on opioids while providing humane care for our patients with chronic pain—and the response was so tremendous that we will host a second at APhA2018 in Nashville.

APhA is committed to all our members—including our exceptionally engaged student pharmacists—no matter the stage of their career. We launched Leadership360 Institute in 2017, aimed at engaging pharmacists to lead their personal and professional lives with purpose, to build professional connections within their specific areas of interest, and to gain skills and tactics to effectively manage staff, practices, and themselves.

The APhA Foundation enriches practice innovation and research through its scholarships, grants, awards programs, and partnerships, including a multiyear cooperative agreement with CDC focusing on diabetes prevention as part of Project IMPACT: Diabetes.

In 2017, APhA made progress with our multimillion, multifaceted, and multiyear effort to achieve provider status through our Pharmacists Provide Care campaign. APhA has pledged more than $3.5 million to support the campaign and Patient Access to Pharmacists’ Care Coalition (PAPCC), of which we are a founding member. The Pharmacy and Medically Underserved Areas Enhancement Act (H.R.592/S.109) is now cosponsored by 51% of the Senate and 56% of the House.

I’m so proud of the organization’s members, volunteers, staff, and coalition partners and excited to share a glimpse of all that we achieved over the past year—and how the investments we’ve made will pay dividends for the pharmacy profession into 2018 and beyond.
LEADING PHARMACY FORWARD IN 2017

For APhA, 2017 was a year especially rich in innovation, collaboration, growth, and leadership. With and for our members, we led pharmacy in bold new directions, empowered pharmacists with valuable knowledge and connections, and supported activities to expand patient care. We fought for increased patient access to and recognition of our patient care services, and we teamed with inspiring partners to advance the health of our communities.

The following highlights provide a snapshot of APhA’s exemplary year.

360 Degrees of learning
From our commitment to connect, educate, and inspire members came pilots for two new professional development initiatives as part of APhA’s Leadership360 Institute:

- Lead360 engages pharmacists to approach their personal and professional lives with greater purpose, leverage their strengths, and unleash the leader within. Participants learn and share with a small group of peers during a live, in-person seminar. The journey continues online with webinars and interactive reinforcement.

- Mentor360 creates professional connections for pharmacists seeking career guidance in specific areas of interest. Built on our ENGAGE platform, the program offers mentoring in three-month blocks by email, phone, videoconference, or in-person. Mentor360 also features practice collaboratives for groups to come together and share insight on advancing specific areas of pharmacy practice.

A third component is slated to pilot in mid-2018. Manage360 will offer practical guidance to help pharmacy leaders enhance their core management competencies.

“Lead360 is about the leader within. I’ve never been in a program as good as this!”

-Starlin Haydon-Greatting, MS, BSPharm, FAPhA, FASCP

Illinois Pharmacist Association

Taking action on Capitol Hill
Increasing patient access to and coverage for pharmacists’ patient care services outlined in Medicare Part B remained our top advocacy priority. H.R.592/S.109 earned strong bipartisan support on the bill’s reintroduction in the U.S. House and Senate. In fact, a majority of the members in the House and Senate have cosponsored the bill, giving it the support needed to pass when it is subject to a vote.

The APhA Foundation fights diabetes
Centers for Disease Control and Prevention (CDC) selected APhA Foundation to build community pharmacy infrastructure to fight diabetes. Over the next five years, through Project IMPACT: Diabetes Prevention, the Foundation and its partners—Kroger Co. and Solera Health—will deliver the CDC-recognized National Diabetes Prevention Program curriculum to at least 7,500 at-risk adults in underserved U.S. communities. This innovative evidence-based lifestyle change program is designed to prevent or delay the onset of type 2 diabetes among adults with prediabetes.

Broadening board certification
In its ongoing efforts to validate and advance the work of pharmacists in special and emerging practices, the Board of Pharmacy Specialties (BPS) added three new pharmacy specialties:

- Geriatrics
- Cardiology
- Infectious disease

Plus, APhA and the American Society of Health System Pharmacists developed a petition for recognition of a Compounding Pharmacy Specialist which is currently under review by BPS.

A smashing success in San Francisco
We broke our Annual Meeting attendance record at APhA2017 connecting pharmacists to education and renewing their passion for pharmacy.

- The inaugural Pain Institute, focused on confronting the opioid epidemic from a pharmacy perspective
- More fun and interactive CE offerings, like game shows, Town Halls, debates, and expert panels
- PharmTalk podium presentations exploring innovative practices
- Popular sessions covering hot topics such as specialty pharmacy, medical cannabis, and transgender health
- Over 150 exhibiting companies sharing products and information
Joining forces
APhA leveraged the resources, reach, and expertise of numerous partners who share our goals. Among our many 2017 collaborations, we partnered with:

- **Patient Access to Pharmacists’ Care Coalition**, a historic coalition representing all of pharmacy, to advocate for increased patient access to health care through pharmacists-provided care
- **The American Medical Group Association** to educate medical practice staff on how to better collaborate with pharmacists to provide meaningful patient care services around diabetes, immunizations, and medication therapy management
- **The Office of Disease Prevention and Health Promotion at the U.S. Department of Health and Human Services (HHS)** to accredit their safer opioid use training for pharmacists: Pathways to Safer Opioid Use
- **CDC** on customizable collaborative practice agreements (CPAs), guidance for using the Pharmacists’ Patient Care Process, and an effort to include pharmacists in their geriatric fall prevention program
- **United States Pharmacopeia and the American Society of Pharmacy Law** to develop special sessions for Annual Meeting
- **National Alliance of State Pharmacy Associations (NASPA)**—one of our longest-standing, most valued relationships—on numerous initiatives, including continuing to urge federal agencies and other health care decision makers to increase patient access to and coverage of pharmacists’ quality patient care services and safe, affordable medications

Helping pharmacists provide care
As more states allow pharmacists to prescribe hormonal contraceptives, APhA responded with “Increasing Access to Hormonal Contraceptive Products.” This case-based, modular training emphasizes state-level requirements while depicting actual pharmacist-patient interactions. We also received educational grants to offer Pharmacy-Based Immunization Delivery and The Pharmacist and Patient Centered Diabetes Care certificate training programs nationwide. Now, more than 320,000 pharmacists have been trained to administer vaccines across the patient lifespan.

In touch with technology
In 2017, APhA Executive Vice President and CEO Thomas Menighan chaired the Pharmacy Health Information Technology Collaborative. APhA, a founding member, hosted meetings and played a pivotal role in the work to ensure standardized electronic health records support safe, effective medication use, enable continuity of care, and provide access to pharmacist patient-care services in all practice settings.

Post-provider status preparation
A system for tracking and verifying pharmacist credentials was launched in 2017 through the establishment of Pharmacy Profiles, a subsidiary of APhA. A pilot project launched in California to provide a one-stop location for professional credential verification as the state’s provider status legislation moved toward implementation. Based upon the pilot project learnings, access to Pharmacy Profiles will expand to other states in 2018, as provider status gets closer to becoming a reality in more places. Employers and payers will be able to quickly see all aspects of a pharmacist’s advanced training and privileges, while pharmacists manage their professional portfolios all in one place.

APhA-ASP National Patient Care Projects
Student chapters show-up in overwhelming numbers to provide education and wellness services:

- 550 + student chapters participated
- 70,000+ students contributed
- 39,000 + patients screened for diabetes
- 69,000 + cardiovascular disease screenings
- 149,000+ patients immunized
- 96,519 + received health and wellness services
- 225,000 + events held

2017 highlights by the numbers

- 36,532 BPS-certified pharmacists now practicing worldwide
- 10 new titles added to Pharmacy Library
- 21 resources created by the APhA-APPM Special Interest Groups
- 36 journal and magazine issues published
- 40+ CPE activities added to the APhA Education Library
- 1,400+ leadership opportunities for pharmacists and student pharmacists

“I joined APhA because I wanted to be part of an organization that represented all pharmacists in every practice setting and was well organized, committed to professional development, and a strong advocate for moving our profession forward.”

Robert DiCenzo, PharmD, BCPS, FCCP
Professor, Dean, 2016-18
President of APhA-APRS
Member since 2010
LEADING ON THE BIG ISSUES

It’s more than a catch phrase, a rallying cry, or a single piece of legislation. **Provider status** is the centerpiece of APhA’s advocacy work—and a transformation that will tap the full value of our profession.

APhA fights tirelessly at state and national levels to promote consumer access to and coverage for pharmacist-delivered patient care services. Along with developing new training programs, certifications, and quality standards, we continually champion pharmacists’ role on health care teams.

To that end, APhA worked to have the Pharmacy and Medically Underserved Areas Enhancement Act (H.R.592/S.109) reintroduced with overwhelming bipartisan support. As of the printing of this report, the bill had:

- 247 House cosponsors
- 51 Senate cosponsors
- More than 10,000 letters of support from our profession via the Pharmacists Provide Care campaign (a 77% increase over last year)

Much work remains, but 2017 continued the progress to advance patient access to pharmacist-provided care.

In addition to activities at the federal level, APhA continued its collaboration with NASPA and other partners to advance provider status recognition and coverage within state and private-sector health benefit programs.

**Recognition we deserve**

For the incoming administration, APhA raised awareness of pharmacists’ ability to improve health care access, reduce physician and pharmacist burden, and empower consumers—through the right policy and legislation.

APhA successfully led pharmacy organizations to improve recognition of the value of pharmacists and services, including comments in response to Medicare by addressing quality measurements under the Medicare Access and CHIP Reauthorization Act (MACRA).

**Coverage counts**

The issues of costs and coverage dominated much of our advocacy work in 2017. We met with leaders at HHS and Centers for Medicare and Medicaid Services (CMS), emphasizing that the federal government must get full value for its spending and utilize the knowledge and skills of pharmacists to optimize medication use and its intended outcomes.

**Access to Part D networks**

We helped secure favorable language in the proposed rule on Part D limiting pharmacy benefit managers’ efforts to restrict pharmacies’ access to Part D networks. This effort would also increase transparency that pharmacists and pharmacy groups have long sought on direct and indirect remuneration fees.

**Partnerships for better policy**

When it comes to provider status and legislative priorities for our profession, APhA finds strength in numbers:

- We advanced protection for patients and the services provided by compounding pharmacists by partnering with our Drug Quality and Security Act Coalition allies on supportive language to FDA federal funding legislation.
- Working with other health care organizations, APhA successfully opposed a bill that would have allowed the importation of medications not approved by FDA.
In partnership with the American Medical Association (AMA) and other provider organizations, we developed a consensus statement on improving the prior-authorization process.

**Capital gains: APhA-PAC**

Our political action committee, APhA-PAC, raised $80,000 over the course of 2017—up 29% from the prior year. We also created new annual giving opportunities:

- Capitol Club: $2,500–$4,999
- White Coat Club: $1,000+
- 500 Club: $500+
- Mortar & Pestle Club: $150+
- Recurring Contributions Club
  - Monthly Refill: $10 per month
  - 90-Day Supply: $35 per quarter

**Advancing public health**

Our members serve as health stewards in communities of all kinds—homes, neighborhoods, hospitals, and organizations. At every career point—from student to practitioner—the pharmacist plays an essential role in public health.

In 2017, our communities needed our expertise and service in critical ways—and we delivered.

**Confronting a crisis**

Our members are the boots on the ground and leaders in helping to address the opioid crisis—a declared public health emergency. We see those affected, and we’re at the table for policy discussions. When patients need access to appropriate pain management, we’re their voice.

“[Provider status] not only will increase access, it will help improve beneficiary outcomes, particularly those impacted by medications ... Ultimately the most expensive medicine is the one not purchased, not taken, or not used correctly. Pharmacists stand ready to help.”

— Thomas E. Menighan, BSPharm, MBA, ScD, FAPhA, APhA Executive Vice President and CEO, testifying before the U.S. Senate Committee on Health, Education, Labor, and Pensions (HELP) regarding the cost of prescription drugs

In 2017, we expanded our role in pursuit of results:

- APhA served as a National Advisory Board Member for the National Rx Drug Abuse & Heroin Summit, the largest annual conference addressing the opioid crisis.
- By invitation from FDA, APhA staff served as panelists in a key public meeting regarding training of health care providers on pain management and safe use of opioid analgesics.
- APhA provided comments to the President’s Commission on Combatting Drug Addiction and the Opioid Crisis draft interim report, among numerous formal comment letters we submitted to federal agencies and Congress on this topic.
- APhA’s Opioid Resource Center continues to provide the latest clinical, patient, state, and federal information

APhA’s Opioid Resource Center continues to provide the latest clinical, patient, state, and federal information...
to ensure pharmacists remain ready to tackle pain management in their practice. Through a partnership with HHS, APhA accredited the Pathways to Safer Opioid Use for continuing pharmacy education credit. The training program is based upon the opioid-related recommendations in the National Action Plan for Adverse Drug Event Prevention and is available to pharmacists at no cost. The accreditation will allow the innovative training program to reach a far wider audience.

APhA Foundation fills the gap with Project IMPACT Immunizations
To reduce the public health risk of vaccination gaps—and the risk of preventable disease—the APhA Foundation works with community pharmacies to increase immunization rates for routinely recommended adult vaccines. This multi-phase initiative integrated an innovative care model in 2017 to identify unmet adult vaccination needs, resulting in a 41.4% increase in the number of vaccines administered.

Expanding success beyond vaccines
In December 2017, APhA released principles, practice guidance, and implementation tools for pharmacy-based Medication Administration Services. Pharmacists can use these resources to address issues surrounding medication use and therapy adherence, and advance their practice by adding medication administration services other than vaccines—including long-acting injectable antipsychotics and testosterone therapy.

Immunizing America
Increasing access to immunizations stands out as one of APhA’s greatest public health achievements in 2017. Pharmacists are playing a major role in community response around recent outbreaks of influenza, pertussis, hepatitis A, and meningococcus. They are administering vaccines, dispensing antivirals, screening, and educating patients and other members of the health care team. During the year’s various natural disasters, pharmacists stepped up and served the health care needs of their communities.

2017 also marked the completion of the second year of a cooperative agreement with CDC: Pharmacist: Advancing Core Elements of the Immunization Neighborhood and the Adult Immunization Standards. This initiative set forth—and made considerable achievements toward—eight chief goals, including engaging and supporting pharmacists and pharmacies as active immunization educators, reporters, and administrators. The learnings from the project highlighted the important role pharmacists play in immunizations while identifying areas needing additional exploration by APhA and CDC.

In addition, together with the American College of Physicians and the Gerontological Society of America, APhA developed a new guidebook on adult immunization. Funded by GSK, Aging and Immunity: The Important Role of Vaccines helps health care professionals understand the biological impact of aging on immunity and the value of vaccination in reducing disease risk in older adults.
LEADING MEMBERS TO PERSONAL AND PROFESSIONAL SUCCESS

APhA remains committed to providing a lifelong home for pharmacists in every practice setting, supporting them at every stage of their career. This commitment includes a concerted effort to meet members where they are. We’re reaching out, asking more questions, and learning how we can be more valuable to their personal and professional goals.

Our members represent the full spectrum of practice settings, ages, backgrounds, focus areas, and communities. This diversity helps us thrive—and requires that we deliver equally diverse content, ideas, and programs.

Getting members off to a strong start

NAPLEX prep
To ease student members’ final year of school and help them pass the NAPLEX exam, we updated the APhA Complete Review for Pharmacy with its 12th edition and revised the study guide to include common math equations. Students also enjoy access to NAPLEX review questions in the online PharmacyLibrary.

20th anniversary of Summer Leadership Institute (SLI)
SLI brings 200+ student pharmacists to Washington, DC, every year for a day of leadership training and advocacy opportunities on Capitol Hill. In 2017, for the first time ever, we added an institute-wide meeting with six members of Congress to discuss their experiences in office and views on healthcare.

Day of New Practitioner L.I.F.E.
This annual professional development summit had its biggest year yet, with 70 attendees. Education sessions and workshops focused on management, leadership, work/life balance, staying involved as a young practitioner, and more—with plenty of networking.

Your Financial Pharmacist
APhA understands that one of the biggest challenges new practitioners face is managing their finances wisely. In 2017, APhA partnered with Tim Ulbrich, PharmD, founder of Your Financial Pharmacist, to deliver personalized financial education benefits exclusively for APhA members. Throughout the year, members had access to a series of webinars, virtual roundtables, and education sessions at Annual Meeting and Day of NP L.I.F.E., as well as one-on-one consultations with Dr. Ulbrich.

Energizing pharmacy groups
We strengthened our Academies and expanded Special Interest Groups in 2017 to help members engage across the profession and easily connect with others who share their goals and interests.

Academy of student pharmacists (ASP)
- Operation Immunization celebrated its 20th year providing vaccines and vaccine information and advocating to increase awareness of their importance.
- With action on the ground and a compelling social media campaign, APhA-ASP chapters across the country combined efforts to support Houston and Puerto Rico in the wake of environmental disaster:
  - APhA-ASP Houston rallied in response to Hurricane Harvey, organizing a school supply drive for area middle and elementary schools.
  - The student chapter at the University of Puerto Rico went out into the community to deliver care and medications to those in need.
Leaders and members from all three APhA-APRS Sections—Basic Sciences; Clinical Sciences; and Economic, Social, and Administrative Sciences—worked diligently in 2017 to create new resources and tools that support members in their careers.

Day of Science was established to offer more Academy-related sessions at APhA2017. The 12+ sessions provided an opportunity for participants to network, learn how to integrate science into practice, and share the latest and greatest in pharmacy research.

The Evidence for Pharmacist Services Expert Advisory Panel (formerly the MTM Advisory Panel) created a Task Force to develop a Pharmacist Patient Care Intervention Reporting (PACIR) checklist for researchers to use when reporting pharmacists’ patient care service interventions.

Leaders and members contributed several JAPhA articles on topics related to cultural competency, policies passed in the APhA2017 House of Delegates, mental health, and pharmacy/technician impact on desired outcomes incorporating unique science and research perspectives on each topic.

Members of the Pharmacogenomics Work Group contributed invaluable working knowledge on a variety of topics, resources and tools, including a Pharmacy HIT Collaborative.

The APhA-APRS Postgraduate Advisory Committee also had a busy and productive year. The Committee hosted a successful forum during APhA2017 on the topic of incorporating learners into research. Members participated in a select number of MRMs and created an e-newsletter and promotional materials to help increase awareness of postgraduate opportunities and resources.

Academy of Pharmaceutical Research and Science (APRS)

Academy of Pharmacy Practice and Management (APPM)

APhA-APPM volunteer-led Special Interest Groups (SIGs) provide forums for members to network and support the profession by addressing emerging issues. Often, the work of SIGs results in projects that benefit all APhA members—and 2017 was no exception.

Compounding SIG
- Assisted in formal responses to various FDA regulatory guidance and obtained supportive compounding language from Congress to FDA in federal funding legislation

Diabetes Management SIG
- Developed the BC-ADM vs. CDE resource, comparing credentials for diabetes care professionals

Immunizing Pharmacists SIG
- Developed two new helpful members-only guides:
  - Immunization Quick Reference Guide enables immunizing pharmacists and student pharmacists to stay current with the latest vaccines and recommendations.
  - Immunization Travel Health Pocket Guide provides a quick-reference chart with CDC information on immunizations and more by patient population, with color-coding and notes.

Medication Management SIG
- Collected 88 clinical guidelines in use across health care and developed summary sheets to show what details are most relevant to pharmacists
- Heightened focus on telehealth, highlighting successful programs from Arizona to Florida
- Refreshed MTM Central with new inventory

Nuclear Pharmacy Practice SIG
- Obtained a commitment from U.S. Pharmacopeia to create a separate chapter addressing radiopharmaceuticals

Preceptor SIG
- Developed a new training program: Conducting Research Projects. These resources help residents and students understand the fundamentals of practice-based research.

Transitions of Care SIG
- Created a compendium of six case examples of successful care transition services from across the U.S.

SIGs also hosted a variety of compelling continuing education webinars to keep members and the profession informed on their issues: Nuclear Pharmacy for the Acute Care Pharmacist (Nuclear Pharmacy Practice),
Practical Steps to Integrate Radiopharmaceuticals into the Institution’s Medication Management (Nuclear Pharmacy), Precepting Across Generations (Preceptor), The Skinny on Weight Loss: A Review of Pharmacological Obesity Management (Diabetes Management)

In addition to visiting legislators in their state or the nation’s capital and hosting legislators at their practice sites, Academy leaders and members supported APhA’s advocacy efforts with the 4th Annual APhA–APPM SIG PAC Challenge. For the month of October, SIGs held a friendly competition to see which could raise the most money for the APhA–PAC. Compounding SIG won, while the Academy overall raised a record total of $11,915.

Academies unite

◆ The APhA-APPM Compounding SIG and the APhA-APRS Basic Sciences Section developed a joint Annual Meeting session bringing researchers and practitioners together around the topic of compounding. Leaders and members discussed emerging issues in education and practice and ignited compounding interest among undergraduates.

◆ A select group of leaders from APhA-APPM and APhA-APRS worked closely on a joint charge to identify and develop member guidance on a patient care referral system for pharmacy.

◆ The Practice and Science Academies assisted APhA in promoting the new Leadership360 Institute program and encouraged leaders, members, and volunteers to join the Mentor360: Professional Connections program.

Simplifying collaboration and compensation

If you’re going to work as a team, you need a set of rules. That’s the rationale behind the collaborative practice agreements guide, created through a partnership that includes CDC, APhA Pharmacy Practice and Federal Pharmacy groups, and NASPA. It helps pharmacists and prescribers navigate a web of state requirements, so they can formalize a collaborative relationship on the health care team in ways that work best for patients.

APhA also released a new CMS Benefit Guide on chronic care management, showing pharmacists how to team with physicians and tap existing payment mechanisms to get reimbursed for their services.

Propelling community-based residencies

In July, APhA officially launched new accreditation standards in cooperation with ASHP for PGY1 Community-based, Pharmacy Residency programs. The new standards focus on developing community-based pharmacy leaders with the skillset to provide quality generalist patient care services.

With over 150 PGY1 Community-based Pharmacy Residencies programs and several new combined PGY1 Community and PGY2 Administration programs, there are now an expanded number of training opportunities for new graduates in community-based practice. And the scope of locations has expanded to include community pharmacies, health clinics, outpatient pharmacies, free clinics, and many other new community-based practices.

Recognizing leadership through scholarship

The APhA Foundation established a new Hamilton, Harris, and Tucker APhA-ASP Chapter President Scholarship thanks to generous funding from Ed and Ann Hamilton, Betty Jean Harris, and Timothy and Diane Tucker. The scholarship celebrates their long-term commitment to advancing the profession of pharmacy at the local, state, and national levels. One scholarship in the amount of $1,000 will be awarded annually to a current APhA-ASP Chapter President or Immediate Past President in recognition of outstanding student leadership.

The APhA Foundation was also one of the four pharmacy organizations selected by Pharmacists Mutual Insurance Company to receive funding to establish an endowment for a new Pharmacists Mutual Community Pharmacist Scholarship. The Foundation will award five scholarships in the amount of $1,750 annually to student pharmacists who have demonstrated academic excellence and a commitment to community pharmacy, intend to practice in an underserved community, or intend to serve in the armed forces.

Empowering new pharmacists

The APhA Foundation also established the Ton Hoek Scholarship to memorialize the commitment of A.J.M. (Ton) Hoek to fostering a global community of pharmacists. It provides one pharmacist with a $1,000 stipend to defray the cost of attending the International Pharmaceutical Federation Congress.

In 2017, through its 20 Incentive Grants and 13 scholarships, the APhA Foundation helped more young pharmacists launch their careers and supported the implementation of new patient care activities. For example: Dr. Chelsea Snodgrass, PharmD, is using her grant for a diabetes-focused health-risk screening study in grocery stores in her home state of Missouri.

“APhA has been my professional home throughout my career. I have transitioned between practice settings several times and APhA has been with me every step of the way.”

Emily Prohaska, PharmD, BCACP, BCGP
Pharmacy Clinical Services Coordinator
Member since 2006
LEADING PROVIDERS OF PHARMACY RESOURCES

A PhA keeps members informed and up to date with original resources running the gamut of pharmacy topics.

Throughout 2017, we enhanced our print and online offerings:

Books & electronic products
Updating the essentials
APhA published updated editions of the profession’s most popular publications:
- **Handbook of Nonprescription Drugs**, 19th edition—our flagship title and the authoritative resource on over-the-counter products
- **The APhA Complete Review for Pharmacy**, 12th edition—the essential resource for students studying for the NAPLEX®
- **Peripheral Brain for the Pharmacist**, 2017-18—a 50-card pocket reference guide of figures and tables containing key clinical information

Innovative online resources
In 2017, APhA migrated PharmacyLibrary to a new user-friendly platform, improving functionality and user experience while allowing for more regular updates of our market-leading content. Providing essential resources for practitioners, student pharmacists, and pharmacy technicians, PharmacyLibrary offers the best of pharmacy in one collection. Key resources include:
- Completely updated NAPLEX® review
- Active learning exercises
- PharmacotherapyFirst
- Case studies
- Preceptor education

Publications
Special editions
As health care and pharmacy evolve, interest in specialty pharmacy is growing, which includes new best practices, safety threats, and more. This year, to deliver the latest and freshest thinking on emerging issues, we published several special editions of member-favorites:

- **Journal of the American Pharmacists Association**
  - Opioids, naloxone and beyond: The intersection of medication safety, public health, and pharmacy

- Community-based pharmacy residents: Engaged at the intersection of health and medication needs
- Immunization Update

**Journal of Pharmaceutical Sciences**
- Two new volumes in the Journal’s “Giants in Pharmaceutical Sciences” series:
  - January 2017: Issue Dedicated to Professor Peter York
  - September 2017: Issue Dedicated to Professor Yuichi Sugiyma

**Revamping a preferred perk**
With new online stories released every weekday and a monthly print publication, *Pharmacy Today* has become a top benefit for many members. Responding to reader requests, we increased the number of clinical stories in 2017 in addition to our focus toward profession, practice, and government affairs.

“I am an educator as well as a practitioner. I use APhA’s **Handbook of Nonprescription Drugs** as a required text for our students. As a practitioner, I use the Pharmacy Today briefs that I receive each morning. They are great daily summaries to see what is going on in the news and in the pharmacy world.”

**Bella H. Mehta, PharmD, FAPhA**
Associate Professor of Clinical Pharmacy
Member since 1996

New entries
- APhA launched PharmacotherapyFirst on PharmacyLibrary.com. This innovative digital-only, peer-reviewed resource focuses on disease state management and patient care.

**Image 1**

**Image 2**

**Image 3**
LEADING THE FIELD IN EDUCATION

From novel programs to compelling new formats, education innovation took center stage in 2017.

The continued expansion of APhA’s rich continuing education (CE) content library included more of what members wanted: on-demand home study offerings, online resources, free CE, and new practice activities. We catered to diverse learning styles with a focus on interactivity and engaging case-based scenarios.

We also introduced:
- An online practice tool for dietary supplements, guiding pharmacists through a patient consultation from intake to potential recommendations
- Several new downloadable, sharable guides on popular topics, including COPD
- Resources for implementing immunizations within the Pharmacists’ Patient Care Process, assessing the strength of immunization recommendations, and a webinar series on contemporary immunization issues
- A 15-hour online program called Using Evidence to Advance Your Practice, which teaches evidenced-based principles and approaches to assess medication needs, create patient care plans, and demonstrate value on the health care team
- A Pharmacists’ Patient Care Process resources guide—created by CDC and APhA—to provide pharmacists with essential CDC information on medication adherence, managing high blood pressure, and more to help eliminate disparities in heart disease and stroke
- Impact Care Transformation Institute, created in partnership with the APhA Foundation, providing resources to help practitioners translate successful principles into practice and implement patient-centered, team-based care that improves health outcomes

Addressing addiction
The APhA Institute on Alcoholism and Drug Dependencies (formerly operated by the University of Utah) continued to take the lead on addressing addiction issues within the profession. We developed content for the Salt Lake City event incorporating many popular elements from APhA’s Annual Meeting, including Town Hall-style discussions, lively debates, and Ask the Expert panels.

Enhancing education and resources
To sharpen focus and understanding on pain management, APhA hosted the first-ever Pain Institute—a full day of targeted learning at Annual Meeting. We exceeded our attendance goals as pharmacists absorbed presentations and original research from leading experts. The content set the foundation for understanding and identifying addiction and misuse, effectively managing patients with chronic pain, and ultimately controlling this crisis. The Pain Institute was so well received that we will host the Institute again at APhA2018 with new and innovative sessions.

Webinars gain popularity
APhA webinars educate members on what matters most to their practice. 2017’s top webinars included:
- Pharmacy’s Role in the Management of Asthma
- June 2017 ACIP Immunization Update
- Immunization Information Systems: What They Are, What They Do, and Why They Matter

"As an APhA member, I look forward to the networking opportunities with colleagues across the country and staying up to date on the most important issues affecting the profession."

Amee Mistry, PharmD
Associate Professor of Pharmacy Practice
Member since 2005

APhA Quick Quizzes ranked among the most popular new offerings. Free to members, these brief quizzes accompanied Hot Topic webinars to reinforce learning and help maintain licensure. Our new Show You Know quizzes allowed pharmacists to test their knowledge on big issues, see how they rank among peers, and find more information. These tools will help the association identify gaps in knowledge to guide the development of additional education tools and resources.
Developing women leaders

APhA Foundation created more programs for the profession this past year. APhA Foundation Women in Pharmacy Leadership Development Forum, a lively one-hour panel discussion sponsored by Cardinal Health, drew about 150 attendees during APhA2017. The annual Women in Pharmacy Mix, Mingle & Margaritas Reception, sponsored by Walgreens, convened 125 women pharmacists to connect with friends old and new and to champion their professional advancement.

2017 Federal Pharmacy Forum

More than 350 pharmacists and pharmacy technicians from the U.S. Army, Navy, Air Force, Coast Guard, Public Health Service, Indian Health Service, and Veterans Administration gathered for the 18th annual APhA Federal Pharmacy Forum. Held in conjunction with APhA2017, the forum featured specialized content along with exhibitors presenting new innovations focused on the federal pharmacy sector.

Pharmacists give back

Once again, pharmacists showed their generosity at Annual Meeting—donating 38 units of blood, adding 54 new members to the Be the Match bone marrow registry, and giving over $8,044 for Paws for Veterans.

Networking by the Bay

Pharmacists gathered in San Francisco for APhA2017—our largest gathering yet. The theme, “Making an Impact in Patient Care,” resonated throughout the event, which explored the latest trends and topics for pharmacists and their patients. Pharmacists from different practice settings had exceptional opportunities to discuss policy, practice issues, and implementation of patient care services.

A new addition this year, PharmTalk captivated attendees with dynamic podium presentations from experts discussing innovative practices in pharmacogenetics, precepting, immunizations, billing-for-care services, and more.

Other conference highlights included:

- Keynotes on America’s opioid epidemic
- More than 100 education sessions on the latest issues, including medical cannabis and transgender health
- More sessions devoted to specialty pharmacy issues
- Opportunities for board recertification credits
- More than 150 companies on the Expo floor showcasing the future of pharmacy
- An inaugural workshop for authors on how to publish their work
LEADING IN SPECIALIZATION

The Board of Pharmacy Specialties (BPS), an autonomous division of APhA, plays an important role as the profession’s certifying body—and strives to be the premier post-licensure certification agency worldwide.

BPS certification is the recognized gold standard for determining which specialties warrant recognition and which pharmacists are qualified to contribute at advanced practice levels.

This year, BPS established two new specialty councils: Cardiology and Infectious Diseases, with the first examinations scheduled for fall 2018. The Commission for Certification in Geriatric Pharmacy merged with BPS, moving the Certified Geriatric Pharmacist (CGP) credential under the portfolio of BPS pharmacist certifications. It is now known as the Board Certified Geriatric Pharmacist (BCGP) credential. Work on other pharmacy specialties in various stages of development continued:

- **Solid Organ Transplantation Pharmacy**: Call for petition issued
- **Emergency Medicine Pharmacy**: Role delineation study approved and completed
- **Compounded Sterile Preparations**: Received petition in October 2017 to recognize as a pharmacy specialty—currently under review by the BPS board

For quality assurance, BPS brought all psychometrics and examination development in-house, growing its team and expertise to satisfy the rising number of specialties under consideration.

**BPS by the numbers:**
- 2,883 pharmacists passed exams
- Total BPS board certified pharmacists worldwide reached 36,532
- 11 pharmacy specialties and counting
LEADING RECOGNITION IN PHARMACY

Recognizing success and accomplishment inspires further excellence and motivates the profession to push new possibilities forward. APhA’s awards program is the profession’s most comprehensive recognition program and honors outstanding achievements in practice, research, innovation, leadership, and more.

APhA Foundation celebrates leadership

The Pinnacle Awards celebrate pioneering, innovative ways to improve pharmaceutical systems through increasing patient adherence, reducing adverse drug events, promoting the use of national treatment guidelines, improving patient outcomes, and enhancing communication among all members of the health care team.

2017 Pinnacle Award Recipients:

- Category I Individual Award for Career Achievement: John Sykora
- Category II Group Practice–Health System–Health Care Corporation Award: HealthPartners: Medication Therapy Management (MTM) Program
- Category III Nonprofit Organization–Association–Public/Private Partnerships Award: Community Pharmacy Foundation

2017 was the first year the Annual Pinnacle Awards Innovations in Pharmacy Practice Lecture has been made available for CPE credit. Currently accessible via the Home Study Catalog, free to APhA members, the lecture is titled, “From Medicare to Coverage for All: The Evolution of an MTM Program Over a Decade.” The presenter is Daniel Rehrauer, PharmD, Senior Manager of the Medication Therapy Management Program and an employee of HealthPartners, the organization receiving the Category II award.

In 2017, 46 individuals from across the U.S, including the District of Columbia and Puerto Rico, received the Bowl of Hygeia Award, administered by NASPA. State pharmacy associations recognized these pharmacists for their remarkable impact on their communities. Boehringer Ingelheim was the 2017 Bowl of Hygeia Awards Program sole sponsor.

The Jacob W. Miller Award honors the significant contributions of its namesake, former APhA and APhA Foundation president, by recognizing an individual who has advanced the mission of the APhA Foundation. The 2017 award recipient was Rebecca Sneed, RPh, Executive Vice President and CEO of NASPA. Ms. Sneed has a record of distinction as a tireless promoter of medication safety, quality improvement, and profession programs.

Profession-wide awards

The Remington Honor Medal

Named for community pharmacist, manufacturer, and educator Joseph P. Remington, the Remington Honor Medal recognizes distinguished service on behalf of the American pharmacy. 2017 recipient: Daniel Hussar.

In 1964, the APhA established the Hugo H. Schaefer Award to honor the long-time APhA Treasurer and recognize an individual who has made outstanding voluntary contributions to society as well as the profession. 2017 recipient: Clark H. Gustafson.

The Hubert H. Humphrey Award, named for the noted pharmacist, long-time APhA member, senator from Minnesota, and U.S. vice president, recognizes APhA members who have made major contributions in government and/or legislative service. 2017 recipient: John Forbes.

“Your philanthropy enables us to support awards and grant programs, recognize future leaders of the profession, and transform pharmacy practices.”

—Leonard L. Edloe, BSP, M Div, PharmD, FAPhA, President of the APhA Foundation
The Gloria Niemeyer Francke Leadership Mentor Award honors its namesake, who promoted and encouraged pharmacists to attain leadership positions through her example as a role model and mentor. 2017 recipient: Thomas P. Reinders.

Honorary President of APhA is conferred by the association upon a member who has made significant contributions to the association. 2017 Recipient: Philip Burgess.

The APhA Board of Trustees bestows Honorary Membership upon individuals—either within or outside of the profession—who have had a significant impact upon public health, the profession, and its practitioners. 2017 recipient: Eileen Gans, USA.

The H.A.B. Dunning Award—which honors the former board chair of Hynson, Westcott, and Dunning: a Baltimore Pharmaceutical Lab—recognizes an exemplary contribution to APhA and the practice of pharmacy by a pharmaceutical manufacturer, provider of support products or service, or other entities such as wholesalers or chain corporations. 2017 recipient: Pfizer, Inc.

**Board of Pharmacy Specialties Awards**

The Weaver-Penna Award was established this year in honor of the first BPS chair and staff executive. The award recognizes an organization or individual making outstanding voluntary contributions to the advancement of BPS board certifications for pharmacists. Nuclear pharmacist Stanley M. Shaw, PhD, took home the inaugural honor.

**Fellows of the American Pharmacists Association**

The APhA Fellow Award honors APhA members for exemplary professional achievements and service through APhA activities and other organizations. 2017 recipients:

**Selected as APhA Fellows by APhA–APPM:**

**Selected as APhA Fellows by APhA–APRS:**
Ilisa B.G. Bernstein, Spencer E. Harpe, Julie Oestreich

The Distinguished New Practitioner Award is bestowed upon an individual new practitioner who has demonstrated achievements in mentorship, service, and commitment to the profession of pharmacy. 2017 recipient: Chelsea M. Anderson

The Community Pharmacy Residency Excellence in Precepting Award recognizes pharmacy practitioners who excel as community pharmacy residency directors or preceptors. 2017 recipient: Laurie Warrington Fleming.

Since 2011, the Generation Rx Award of Excellence has recognized a pharmacist committed to the mission of substance abuse education. A restricted endowment from the Cardinal Health Foundation has made this award possible. 2017 recipient: Sarah T. Melton.

**Federal Pharmacy Awards**

The Federal Pharmacy Forum honored current and future federal pharmacy leaders:
- APhA Distinguished Federal Pharmacist Award: Col. (Ret) John Spain, PharmD, MA, BCPS, USA
- George F. Archambault Scholarship Award: Axel Vazquez-Deida, PharmD candidate, University of Minnesota College of Pharmacy
- USPHS Public Health Excellence Award: California state Sen. Jeff Stone (R-28), PharmD

**Practitioner Awards**

In honor of the first APhA president, The Daniel B. Smith Practice Excellence Award recognizes pharmacy practitioners in any practice setting for outstanding performance. 2017 recipient: Mary Ann Kliethermes.

The APhA Pharmacy Management Excellence Award is the association’s premier practice management award. Established in 2013, it recognizes an APhA member in any practice setting who has distinguished themselves and the profession through outstanding pharmacy management. 2017 recipient: Theresa Tolle.
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APhA Immunization Champion Awards
These awards recognize the value and extraordinary contributions of pharmacists to improving the vaccination rates in their communities and across the country. More than 50 nominations were received. 2017 recipient:

Individual Practitioner
National Winners: Jeff Jackson (Richmond, KY), Alanna Isobe (Honolulu, HI)
Honorable Mention: Mihran Chaprazian (Belmont, MA)

Corporation/Institution
National Winner: Norton Sound Health Corporation (Nome, AK)
Honorable Mention: Walgreen Co. (Deerfield, IL)

Partnership
National Winner: Margie Padilla (El Paso, TX)
Honorable Mention: Michigan Pharmacists Association (Lansing, MI)

Community Outreach
National Winner: Duquesne University School of Pharmacy (Pittsburgh, PA)

Pharmacy Team Member
National Winner: Celia Sadler (Franklin, VA)

Scientific Awards
The oldest pharmacy award in the United States, the Ebert Prize recognizes the best essay or written communication containing original investigation of a medicinal substance in the Journal of Pharmaceutical Sciences. 2017 recipient: Magnus Olander.

Student Awards
The recipient of the APhA Linwood F. Tice Friend of APhA-ASP Award—in honor of former Philadelphia College of Pharmacy and Science Dean Emeritus and APhA president—has demonstrated service and commitment to the APhA Academy of Student Pharmacists. 2017 recipient: Michel B. Disco.
APhA Academy of Pharmacy Practice and Management (APhA-APPM)

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APhA-ASP

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Lisa Pineros Jacob, Manchester University College of Pharmacy
Siena Meador, University of Texas at Austin College of Pharmacy

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Gillian Leung, University of Michigan College of Pharmacy
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Andrew Stone, Wayne State University Eugene Applebaum College of Pharmacy and Health Sciences

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Region 1: Cricket Carter, Husson University
Region 2: Margaret Kronz, Lake Erie College of Osteopathic Medicine
Region 3: Kelci Rosenzweig, Lipscomb College of Pharmacy
Region 4: Allison Reed, Purdue University
Region 5: Alexa DeVita, Drake University
Region 6: Lac Nguyen, University of Louisiana at Monroe
Region 7: Mark Nguyen, Washington State University
Region 8: Alison Agustin, Western University of Health Sciences
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Region 2: Michelle Cottino, Temple University
Region 3: Derrick Lewis, Samford University
Region 4: Nicole Guist, University of Toledo
Region 5: Grace Baek, University of Minnesota
Region 6: Caitlin Wise, The University of Texas at Austin
Region 7: David Bunch, Washington State University
Region 8: Sandra Lertpaichayon, Touro University (CA)

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Region 3: Shannon Stittsworth, University of Florida
Region 4: Myriam Shaw Ojeda, Cedarville University
Region 5: Autumn Petersen, University of Iowa
Region 6: Olivia Johnson, St. Louis College of Pharmacy
Region 7: Vivianne Nguyen, Washington State University
Region 8: Courtney McCaughhey, Regis University

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Coordinator: Michael Blaire, Scottsdale, AZ
Coordinator-elect: Gina Besteman, Deerfield, WI

Diabetes
Coordinator: G. Blair Sarbacker, Spartanburg, SC
Coordinator-elect: Kayce Shealy, Clinton, SC

Immunizing Pharmacists
Coordinator: Monali Majmudar, Alpharetta, GA
Coordinator-elect: Jessica Hinson, Ada, OH

Medical Home/ACO
Coordinator: Kelli Barnes, Columbus, OH
Coordinator-elect: Courtney Doyle-Campbell, Springfield, MA

Medication Management:
Coordinator: Rachel Stafford, North Little Rock, AR
Coordinator-elect: Ashley Coleman, Hilliard, OH

Nuclear Pharmacy:
Coordinator: Wendy Galbraith, Oklahoma City, OK
Coordinator-elect: Ashley Mishoe, San Francisco, CA

Pain, Palliative Care and Addiction:
Coordinator: Jeffrey Bratberg, Attleboro, MA
Coordinator-elect: Amanda Ward, Louisa, KY

Preceptor
Coordinator: Lanita White, Louisa, KY
Coordinator-elect: Courtne Mospan, Indian Trail, NC

Transitions of Care:
Coordinator: Brittany Stewart, Livonia, MI
Coordinator-elect: Rupal Mansukhani, Hillsborough, NJ

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David Bright, Big Rapids, MI
Meagan Brown, Jackson, MS
Stephanie Gernant, Storrs, CT
Matthew Lacroix, Gorham, ME
Angela Olenik, Alexandria, VA
Sarah Parnapy Jawaib, Winchester, VA
Larry Selkow, La Quinta, CA
Alexa Sevino Valiente, Columbus, OH
Jennifer Tilleman, Omaha, NE

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Sandra Boellerger, Sikeston, MO
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Ashley Lorenzen, Marshfield, WI
Stacie Penkova, Tupelo, MS
Jennifer Smith, Anderson, SC
Abby Winter, Wichita, KS

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Michael Hogue, Birmingham, AL
Daniel Kennedy, Beaverton, OR
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APhA-APRS Communications Standing Committee
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APhA-APRS Education Standing Committee
Day of Science Subcommittee
Chair, Salisa Westrick, Auburn, AL
Michelle Chui, Madison, WI
Anthony Olson, Minneapolis, MN
Kimberly Scarsi, Omaha, NE

APhA-APRS Nominations Committee
Chair, Robert DiCenzo, Winchester, VA
Eric Jarvi, Hampden, ME
Kimberly Scarsi, Omaha, NE
Salisa Westrick, Auburn, AL

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Robert DiCenzo, Winchester, VA
Abby Kahaleh, Schaumburg, IL

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Tessa Hastings, Auburn, AL
Lindsey Hohmann, Auburn, AL
Natalie Hohmann, Auburn, AL
Meagan Rusby, Brewer, ME

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Chair, Patrick Clay, Fort Worth, TX*
Vibhuti Arya, New York, NY
Marialice Bennett, Columbus, OH
Jan Hirsch, La Jolla, CA*
Brian Isetts, Minneapolis, MN*
Mary Ann Kliethermes, Downers Grove, IL*
Leticia Mpczygemba, Austin, TX
Lourdes Planas, Oklahoma, OK*
Margie Snyder, West Lafayette, IN
Troy Trygstad, Raleigh, NC

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Dan Buffington, Temple Terrace, FL
Glenn Dampier, Thompsons Station, TN
Mark Dunnenberger, Evanston, IL
Arthur Harralson, Fairfax, VA
George E. Jones, Jr, Washington, DC
David Kisor, Fort Wayne, IN
Paul Koci, Hummelstown, PA
Sandra Leal, Tucson, AZ
Beatriz Mitryk, Northville, MI
Natasha Petry, Fargo, ND

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Colleen Rock, Salt Lake City Utah, UT
Michael Schuh, Jacksonville, FL
Larry Selkow, La Quinta, CA
Mary Summers, Ann Arbor, MI
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Theresa Tolle, Sebastian, FL
Kristin Weitzel, Hawthorne, FL

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Member-at-large: Lauren Lakdawala, Baltimore, MD
Member-at-large: Ashley Pugh, Jackson, TN

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Francisco Franco, St. Louis, MO
Jonathan Lee, Alexandria, VA
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AstraZeneca: Beating Diabetes; IMPACT Care Transformation Institute
Centers for Disease Control and Prevention: CDC Project IMPACT: Diabetes Prevention (CDC RFA-DP17-1705)
Community Pharmacy Foundation: IMPACT Care Transformation Institute
Johnson & Johnson (J&J): Beating Diabetes
Kroger Company: Beating Diabetes
Merck: Project IMPACT Immunizations Scaled Demonstration: Increasing Adult Vaccination Rates Using Actionable Point-of-Care Data from Immunization Information Systems (IIS); Project IMPACT Immunizations Pilot: Increasing Adult Vaccination Rates Using Actionable Point-of-Care Data from Immunization Information Systems (IIS)
Novo Nordisk: IMPACT Care Transformation Institute
Sanofi: Diabetes Patient Credentialing Phase 4

APhA Foundation Research and Innovation Project Partners
Abbott: Beating Diabetes
American Association of Diabetes Educators (AADE): Patient Self-Management Credential Channel & Network Partner
American Medical Association (AMA): Validated Blood Pressure Device listing database
Bayer: Beating Diabetes
Centers for Disease Control and Prevention (CDC): Project IMPACT: Diabetes Prevention (CDC RFA-DP17-1705)
General Mills: Beating Diabetes
Iowa Pharmacy Association: Project IMPACT Immunizations Scaled Demonstration: Increasing Adult Vaccination Rates Using Actionable Point-of-Care Data from Immunization Information Systems (IIS)
Iowa State Department of Health: Project IMPACT Immunizations Scaled Demonstration: Increasing Adult Vaccination Rates Using Actionable Point-of-Care Data from Immunization Information Systems (IIS)
Kroger Company: Project IMPACT: Diabetes Prevention (CDC RFA-DP17-1705); Patient Self-Management Credential Network Partner
Merck: Beating Diabetes
Nestle: Beating Diabetes
Novo Nordisk: Beating Diabetes
PrescribeWellness: Patient Self-Management Credential Channel & Network Partner
Roche: Beating Diabetes
Scientific Technologies Corporation:
Project IMPACT Immunizations Scaled Demonstration: Increasing Adult Vaccination Rates Using Actionable Point-of-Care Data from Immunization Information Systems (IIS)
Patient Self-Management Credential Channel Partner
SinfoniaRx: Patient Self-Management Credential Network Partner
Solera Health: Project IMPACT: Diabetes Prevention (CDC RFA-DP17-1705)
Washington State Pharmacists Association: Project IMPACT Immunizations Pilot: Increasing Adult Vaccination Rates Using Actionable Point-of-Care Data from Immunization Information Systems (IIS)

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Astellas
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Pfizer
Pharmavite
Purdue
RelayHealth
Sanofi Pasteur
Seqirus
Shionogi
Takeda
Valu Merchandisers
Walgreens
Walmart
### Statement of Financial Position<sup>a</sup>

**December 31, 2017**<sup>aa</sup> and 2016

<table>
<thead>
<tr>
<th>Assets:</th>
<th>2017&lt;sup&gt;aa&lt;/sup&gt;</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$ 5,773,628</td>
<td>$ 9,871,234</td>
</tr>
<tr>
<td>Accounts and other receivables, net</td>
<td>2,848,442</td>
<td>2,059,115</td>
</tr>
<tr>
<td>Due from affiliates</td>
<td>1,673,200</td>
<td>1,232,805</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>677,502</td>
<td>994,100</td>
</tr>
<tr>
<td>Inventories</td>
<td>394,143</td>
<td>338,074</td>
</tr>
<tr>
<td>Investments</td>
<td>19,845,821</td>
<td>17,375,984</td>
</tr>
<tr>
<td>Investment in 2200 C Street LLC</td>
<td>(11,160,185)</td>
<td>(12,386,854)</td>
</tr>
<tr>
<td>Other assets</td>
<td>258,464</td>
<td>258,464</td>
</tr>
<tr>
<td>Land, building, and equipment, net</td>
<td>10,269,033</td>
<td>10,040,925</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td><strong>$ 30,580,048</strong></td>
<td><strong>$ 29,783,847</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Liabilities:</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>$ 1,647,043</td>
<td>$ 2,064,482</td>
</tr>
<tr>
<td>Accrued payroll and related liabilities</td>
<td>975,066</td>
<td>1,323,135</td>
</tr>
<tr>
<td>Deferred revenue</td>
<td>12,106,265</td>
<td>12,407,464</td>
</tr>
<tr>
<td>Deferred compensation</td>
<td>1,446,234</td>
<td>1,189,776</td>
</tr>
<tr>
<td>Notes payable</td>
<td>91,008</td>
<td>300,000</td>
</tr>
<tr>
<td><strong>Total liabilities</strong></td>
<td><strong>16,265,616</strong></td>
<td><strong>17,284,857</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Net assets:</th>
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<th></th>
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</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td>14,173,552</td>
<td>12,353,825</td>
</tr>
<tr>
<td>Temporarily restricted</td>
<td>125,880</td>
<td>130,165</td>
</tr>
<tr>
<td>Permanently restricted</td>
<td>15,000</td>
<td>15,000</td>
</tr>
<tr>
<td><strong>Total net assets</strong></td>
<td><strong>14,314,432</strong></td>
<td><strong>12,498,990</strong></td>
</tr>
</tbody>
</table>

| **Total liabilities and net assets**         | **$ 30,580,048**  | **$ 29,783,847** |

<sup>a</sup>Reflects APhA core operations and its investment in the headquarters building (2200 C Street LLC).

<sup>aa</sup>Unaudited.

### Statement of Activities<sup>a</sup>

**Year Ended December 31, 2017**<sup>aa</sup> and 2016

<table>
<thead>
<tr>
<th>Revenues:</th>
<th>2017&lt;sup&gt;aa&lt;/sup&gt;</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Meetings and education programs</td>
<td>$ 8,511,633</td>
<td>$ 8,122,730</td>
</tr>
<tr>
<td>Board certification</td>
<td>7,711,269</td>
<td>6,304,001</td>
</tr>
<tr>
<td>Grants and support</td>
<td>4,389,737</td>
<td>7,189,888</td>
</tr>
<tr>
<td>Publications and subscriptions</td>
<td>4,327,431</td>
<td>4,612,924</td>
</tr>
<tr>
<td>Membership dues</td>
<td>4,142,736</td>
<td>4,321,785</td>
</tr>
<tr>
<td>Investment income, net of nonoperating income</td>
<td>758,988</td>
<td>728,664</td>
</tr>
<tr>
<td>Royalties</td>
<td>612,724</td>
<td>565,743</td>
</tr>
<tr>
<td>Rental income</td>
<td>278,760</td>
<td>285,592</td>
</tr>
<tr>
<td>Advertising</td>
<td>188,103</td>
<td>753,297</td>
</tr>
<tr>
<td>Other</td>
<td>1,686,844</td>
<td>1,672,988</td>
</tr>
<tr>
<td><strong>Total revenues</strong></td>
<td><strong>32,608,225</strong></td>
<td><strong>34,557,612</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Expenses:</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries and related costs</td>
<td>14,912,912</td>
<td>14,723,160</td>
</tr>
<tr>
<td>Professional fees and honoraria</td>
<td>5,301,979</td>
<td>6,487,299</td>
</tr>
<tr>
<td>Occupancy costs</td>
<td>3,667,396</td>
<td>3,697,757</td>
</tr>
<tr>
<td>Travel and meetings</td>
<td>2,504,067</td>
<td>2,529,488</td>
</tr>
<tr>
<td>Publications and editorial costs</td>
<td>1,343,782</td>
<td>1,544,776</td>
</tr>
<tr>
<td>Equipment and space rental</td>
<td>1,195,667</td>
<td>1,087,828</td>
</tr>
<tr>
<td>Depreciation and amortization</td>
<td>907,197</td>
<td>1,001,972</td>
</tr>
<tr>
<td>Contributions and dues</td>
<td>486,867</td>
<td>499,130</td>
</tr>
<tr>
<td>Postage, shipping and handling</td>
<td>462,088</td>
<td>479,907</td>
</tr>
<tr>
<td>Printing</td>
<td>401,963</td>
<td>374,998</td>
</tr>
<tr>
<td>Other</td>
<td>1,772,486</td>
<td>1,990,112</td>
</tr>
<tr>
<td><strong>Total expenses</strong></td>
<td><strong>32,956,404</strong></td>
<td><strong>34,416,427</strong></td>
</tr>
</tbody>
</table>

| **Net operating (loss) surplus before other items** | (348,179) | 141,185 |

<table>
<thead>
<tr>
<th>Other items:</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Nonoperating investment gain:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>APhA (after allocation to operations)</td>
<td>1,452,082</td>
<td>791,417</td>
</tr>
<tr>
<td>2200 C Street LLC</td>
<td>2,052,617</td>
<td>922,988</td>
</tr>
<tr>
<td>Loss from building operations</td>
<td>(512,137)</td>
<td>(1,257,714)</td>
</tr>
<tr>
<td>Strategic initiatives</td>
<td>(828,941)</td>
<td>(450,170)</td>
</tr>
<tr>
<td><strong>Change in net assets</strong></td>
<td><strong>1,815,442</strong></td>
<td><strong>147,706</strong></td>
</tr>
<tr>
<td>Net assets, beginning of year</td>
<td>12,498,990</td>
<td>12,351,284</td>
</tr>
<tr>
<td><strong>Net assets, end of year</strong></td>
<td><strong>$ 14,314,432</strong></td>
<td><strong>$ 12,498,990</strong></td>
</tr>
</tbody>
</table>