

APhA Academy of Student Pharmacists

Finance Vice President Workshop

March 18, 2022 San Antonio, TX



Meet your presenter



Maggie Davis The University of Tennessee Health Science Center

Agenda

- Serving in your role
- Resources
- Let's talk budgets
- Fundraising
- Chapter taxes
- Tips for success



Serving in Your Role

Serving in Your Role

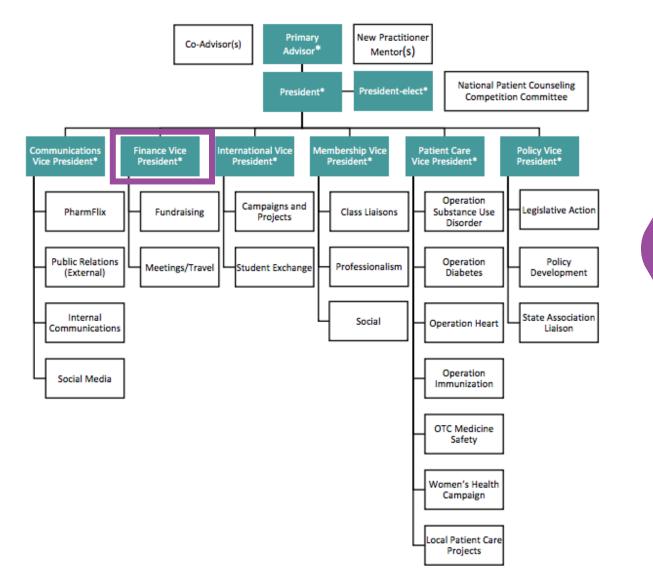
- Congratulations! Serving as a Finance Vice President is one of the most vital roles to ensure the future success and fiscal health of your chapter's operations.
- Responsibilities:
 - Manage the chapter's finances
 - Maintain accurate and up-to-date records on chapter income and spending
 - Coordinate chapter fundraising efforts
 - Create continuity plans for the leaders coming after you

Serving in Your Role

- Create a budget for chapter operations and update it frequently throughout the year
- Advise chapter officers on spending and project financial management
- Process checks, invoices, and reimbursements for the chapter
- Understand and adhere to your institutions banking requirements

What would you like to work on improving this year as Finance Vice President?





Who all might you work with?

Committees of the Finance VP

You don't have to do all the financing and fundraising alone. As Finance Vice President, you can have committees to help you succeed this year!

Fundraising Committee

Develops and executes fundraising activities to create revenue for the chapter. Assists the Finance Vice President with chapter financial reporting and tax requirements when needed.

Meetings/Travel Committee

Assists the Finance Vice President with gathering required documents for student travel and related bookings.

What goals does your chapter have for this year, and how can you as Finance Vice **President be there** to support those?



Resources

Resources

- There are plenty of resources available to you and your team
- Pharmacist.com
- Chapter
 Operations Manual (COM)
- Current/outgoing chapter officers
- Advisors and New Practitioner Mentors
- APhA-ASP Regional and National student leaders



APhA Academy of Student Pharmacists Chapter Operations Manual



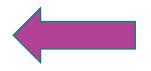
Resources

Pharmacist.com



Resources

Pharmacist.com



Additional Resources For Chapter Vice Presidents And Chairs

Leadership And Project

Management Session

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Video

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Communications Vice Management Resources Presidents -Summer Leadership Institute 2020 Project **Communications Vice President Toolkit**

Summer Leadership Institute 2020 Patrick Lencioni Five Dysfunctions of a Team **Communications Vice President Session** APhA2017 Communications Vice President

Workshop

How Great Leaders Inspire Action

Successful Delegation Article

Finance Vice Presidents -

> Budgeting Sample Budgets

Fundraising

Chapter Tax Information (IRS)

Chapter Banking Information Update Form

APhA2017 Finance Vice President Workshop

Resources Summer Leadership Institute 2020 International

International Vice President Toolkit, and IPSF

Campaign, Project and Student Exchange

Vice President Session

Membership Vice Presidents Patient Care Vice Presidents Policy Vice Presidents And Program Chairs --Resources, Promotional Materials, and Policy Vice President Toolkit Planning Guides, Resources, and Reporting Policy and Advocacy Resources Guidelines

APhA2017 Patient Care Vice President Workshop President Session



Summer Leadership Institute 2020 Policy Vice

Sample Membership Activities Calendar

Membership Vice President Toolkit

Member Benefit Presentation

Member Brochure

Virtual Membership Box



What are some resources that have helped you so far?





Let's talk about budgets...

- <u>Collaborate</u> with your Chapter Executive Committee and Committee Chairs
 - TIP: Set up a meeting at the beginning of the year to discuss the budget with your team.
- Use your resources! If you have a budget already created from a previous year, use it as a template.
- Budget items prior to the start of the term:
 - 1. Money needed to initiate proposed events
 - 2. Expenses
 - 3. Projected net income from donations and fundraisers
 - 4. Adhere to dates, deadlines, and allotted amounts
 - 5. Keep great records and receipts!

6. BE FLEXIBLE!

Update to Membership Dues Program

Spring 2022 Membership Drive (transitioning membership) \$110 national dues + \$10 chapter dues

• Standardized chapter dues, disbursed back to chapter

Fall 2022 Membership Drive

\$39 national dues + \$10 chapter dues

 Standardized chapter dues, disbursed back to chapter

Update to Membership Dues Program

Additional Updates :

- Reframing Chapter Rebate Program
 - \$10 of the National Dues collected is now returned to the Chapter as part of their Chapter Dues
- No collection of state dues through APhA but can still collect them separately
- Electronic transfer or check of chapter dues disbursed twice yearly (dates TBD)
- Can still collect supplemental dues if your chapter traditionally collected more than \$10 for chapter dues

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Example Budget	
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Description		Budgeted Income		20-21 Income		Budgeted Expenses		20-21 Expenses	
SOP Endowment	\$	9,000.00	-\$ 7,500.00		\$-		\$-		
Operation Events	\$-		\$-		\$	5,050.00	\$	1,742.68	
Operation Immunization	5-		\$-		\$	2,000.00	\$	1,335.92	
Operation Diabetes	\$-		\$-		\$	2,500.00	\$	234.00	
Operation Heart	\$-		\$-		\$	250.00	\$	31.59	
Operation GenerationRx	\$-		\$-		\$	100.00	\$	55.72	
Operation OTCMed Safety	\$-		\$-		5	100.00	\$	39.21	
Operation Women's Health	\$-		\$-		\$	100.00	\$	46.24	
Travel	\$	6,800.00	\$	2,500.00	\$	18,400.00	\$	17,208.57	
SLI	\$-		\$-		\$	750.00	\$	674.46	
MRM	\$	1,800.00	\$-		\$	3,950.00	\$	3,633.51	
Annual	\$	5,000.00	\$	2,500.00	\$	11,700.00	\$	10,857.60	
APhA Institute	\$-		\$-		\$	2,000.00	\$	2,043.00	
Fundraising	\$	5,500.00	\$	2,663.30	\$	2,450.00	\$	620.00	
Pharmacy Awareness	\$	7,500.00	\$	4,515.00	\$	4,200.00	\$	4,046.56	
American Pharmacists Month	\$-		\$-		\$	100.00	\$	90.00	
University Conference	\$	7,500.00	\$	4,515.00	\$	4,000.00	\$	3,956.56	
Campus Outreach	\$-		\$-		\$	100.00	\$-		
Patient Counseling Competition	\$-		\$-		\$	300.00	\$	262.67	
Legislative	\$-		\$-		\$	200.00	\$	153.99	
Socials	\$-		\$-		\$	800.00	\$	598.34	
Meetings	\$-		\$-		\$	100.00	\$	30.00	
Membership	\$	3,200.00	\$	833.00	\$	500.00	\$	694.00	
Recruitment	\$-		\$-		\$	250.00	\$	208.29	
Total	\$	32,000.00	\$	18,011.30	\$	32,000.00	\$	25,356.81	

No template? No problem! Head to pharmacist.com

Additional Resources For Chapter Vice Presidents And Chairs

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Leadership And Project Management Resources

Summer Leadership Institute 2020 Project Management Session

Patrick Lencioni Five Dysfunctions of a Team Video

Successful Delegation Article

How Great Leaders Inspire Action

Communications Vice Presidents

Communications Vice President Toolkit

Summer Leadership Institute 2020 Communications Vice President Session

APhA2017 Communications Vice President Workshop Finance Vice Presidents

Budgeting

Sample Budgets

Fundraising

Chapter Tax Information (IRS)

Chapter Banking Information Update Form APhA2017 Finance Vice President Workshop International Vice Presidents

International Vice President Toolkit, and IPSF Campaign, Project and Student Exchange Resources

Summer Leadership Institute 2020 International Vice President Session



Raising All the \$\$\$

Fundraising

- This is your opportunity to get **CREATIVE!**
- Maximize your efforts
- What do your members want?
- Potential ideas:
 - Mask fundraiser
 - Thank you notes
 - College gear
 - Experiential events



Share any fundraisers your chapter was able to hold this year that were successful. Any new ideas for this year?





Can you share any local partnerships for grants or other fundraising?





Talking Taxes



Taxes

- APhA is a 501(c)(6), not-for-profit organization, and is exempt from federal income tax on its exempt activities, <u>but not from state sales</u> <u>tax</u>
- <u>ALL</u> APhA-ASP Chapters are required by the IRS to file a tax return each year
- For those filing under APhA's group exemption, due date is back to May 15
- <u>Chapter Advisors</u> will file tax returns with the information provided by the Finance Vice President
- Very important to **discuss and consult** with Chapter Advisors!

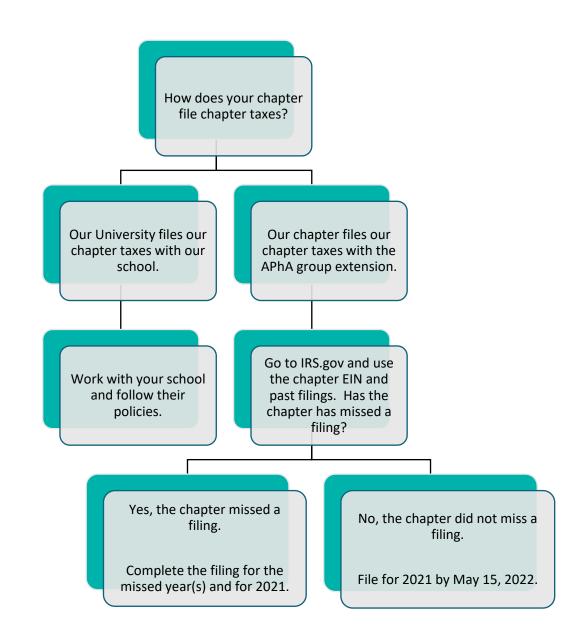


Taxes

- There are 2 methods to file taxes:
 - 1) Chapter files taxes with their university, school, or college of pharmacy
 - 2) Chapter files taxes directly with the IRS under APhA's group exemption
- Check out the Chapter Operations Manual and Chapter Tax FAQ document on pharmacist.com/apha-asp > Chapter Officer Resources for more info
- Questions? First touch base with your Chapter Advisor. Further questions can be sent to APhA staff at edamman@aphanet.org

Chapter Taxes

May 15, 2022



pharmacist.com



Set **GOALS** for the year!



Final Tips

Get organized! What system works best for your chapter?



Recognize and recruit volunteers – especially for fundraising



Advertise and promote events

Q&A What questions do you have?



Finance Vice President Workshop

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